

February 18, 2009

SUBJECT: Product Support for the CPC (old style) Product Line

Woodward introduced its original CPC product line in 1999. Since that time the product has enjoyed success in the market and continues to be an important part of our complete control offerings.

Because of the market demand for improvements to this pressure converter product line, Woodward created a new and improved converter product line, referred to as the CPC-II. This CPC-II pressure converter product line was released in July 2009, and with over 100 units now successfully installed in the field, we are recommending that all old-style CPC customers transition to this newer and improved product line. Although the CPC-II pressure converter is larger than the old-style CPC converter, it utilizes the same mounting and hydraulic connections as the old-style converter making it an easy replacement for most applications.

As post production support is important to Woodward and our old-style CPC owners/users, Woodward has developed the following the product support plan to ensure years of product operation and factory support:

July, 2008:

- CPC-II is released

July, 2008 – January 1, 2010:

- Migrate new CPC orders to CPC-II

January 1, 2010

- Old-style CPC production stopped

January 1, 2010 - 2015:

- Unlimited "spare" old-style CPC converters are available
- Unlimited old-style CPC converter repairs are available
- Old-style CPC converters replacement exchange with available service stock units
- CPC-II replacement product is available

January 1, 2015 - 2020:

- Old-style CPC converter repairs are available based on parts availability
- Old-style CPC converter replacement exchange with available service stock units
- CPC-II replacement product is available

January 1, 2020 - 2030:

- Old-style CPC converter replacement exchange with available service stock units
- CPC-II replacement product is available
- Old-style CPC converter design drawings are available such that customers can produce or repair the unit themselves (with signed "Proprietary Drawing and Assumption of Liability and Release Agreement")



Parts obsolescence from electronic manufacturers can present a challenge to post-life support plans. Woodward strives to hold inventory, or look for alternative parts when components are obsolete. However, there are times when components can simply not be obtained and where sufficient last-time buys cannot be made. In these cases, Woodward cannot always guarantee that we can maintain the rationalization support plan.

Best Regards,

A handwritten signature in blue ink that reads 'Rich Kamphaus'.

Rich Kamphaus
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